

# Presentation of Capabilities

## Reverse Logistics



**WDS<sub>rx</sub>**<sup>TM</sup>  
*Confidence Beyond Compliance*

Woodfield Distribution, LLC

# Reverse Logistics



About Us



Description of Services



Reverse Distribution Channels



DSCSA/Sustainability

# About Us

WDSrx – Woodfield Distribution, LLC Is A Pharmaceutical Logistics Services Provider Offering A Range Of Diversified Solutions To Reduce Costs And Increase Productivity

- **Supply Chain Operations:** Order Receipt, Storage, Handling And Fulfillment, Transportation Management, Temperature Regulated Environments, Regulatory Compliant Product Disposition
- **On-site Related Services:** Packaging And Labeling, Clinical Trial Support, Kitting, Inbound/Outbound Call Center For Customer Service, Patient Assistance Programs And Physician Outreach, E-Commerce Solutions, Financial Services Including Chargeback Processing

Over-The-Counter And Prescription Products Including Controlled Substances (Schedules CII-CV)

State Licensed Nationally; Licensed By DEA, FDA, EPA, DOT, VAWD



# Description of Services

- The Process Of Removing Pharmaceutical Drug Products From The Supply Chain Is Known As Reverse Logistics
- Affects Products That Are Removed From Commercial Sale Or Prevented From Entering The Commercial Market
- Reverse Logistics Procedures Comply With Strict Regulatory Guidelines Set By Government And Other Regulatory Authorities



# Benefits

- **Cost Control** – Assuring Manufacturer Returns Policies And Guidelines Are Respected
- **Reduce Diversion** – Assure Medications Are Properly Monitored Once Removed From Commercial Channels
- **Capture Value** – Potential To Recover Cost Of Returned Products
- **Maintain Compliance** – Conform To Regulatory Protocols
- **Increase Patient Safety** – Remove Potentially Harmful Products From Distribution
- **Environmental Protection** – Utilize Sustainable Destruction Methods With Minimal Environmental Impact
- **Legal Requirement** – Follow Current Federal, State And Local Statutes



# Purpose

- **Expired Product** – Products That Are Past Their Effective Date
- **R&D Product Failed Batches** – Unsaleable Products That Fail Stability Testing Are Marked For Destruction
- **Recalls** – The FDA May Order The Removal Of Products From Distribution Caused By Failed Specifications, Mislabeling Or Other Issues
- **Withdrawals** – Adverse Patient Reactions Precede Products Being Removed From Sale By The FDA
- **Damages** – Products With Visible Damage To Outer Or Inner Packaging May Affect Patient Safety
- **Short-Dated Products** – Medications That Cannot Be Effectively Sold Due To An Approaching Expiration Date

# Reverse Distribution Channels

## Dispensers

1. Log In To Secure Site
2. Upload Inventory
3. Print Label And Ship

## Commercial Returns

1. Client Accounts Log In To WDSrx
2. Returns Are Processed
3. Accounts Are Administered According To Client Policies

## Manufacturer Bulk Returns

1. Upload Photo Of Bulk Items
2. Respond To Emailed Form
3. Confirm Fee And Arrange Pick-up



Complete Reverse Logistics Orders Online:

[www>Returns.WDSrx.com](http://www>Returns.WDSrx.com)

- Nationwide
- Three Steps To Order Completion

**WDSrx**<sup>™</sup>

# Reverse Distribution Channels

## Dispensers

- Products Are Sent To WDSrx
- Technicians Confirm Contents Match Received Inventory
- Items Are Sorted And Product Details Entered Into System
- Controlled Substances (Schedule CII) Require DEA Form 222
- Quality Assurance Reviews Are Conducted To Determine Disposition Status
- Manufacturers Are Notified Of Product Return And Refund Status
- Upon Approval, Trade Account Is Credited
- Products To Be Destroyed Are Marked For Regulatory Compliant Disposition
- Certificate Of Destruction Is Issued After Products Are Converted
- Hazardous Or Non-Hazardous Destruction Log And Manifest Are Issued
- Controlled Substances (Schedule CII) Requires DEA Form 41 To Be Issued After Destruction Including Witness Statement





# Reverse Distribution Channels

## Commercial Returns

WDSrx Partners With Manufacturers For Complete Returns Administration

## Service Scope

- Communication: Client, Accounts, Third-Party Contractors
- Shipping, Documentation, Verification, Compliance
- Real-Time Online Information Access And Custom Reporting
- Reimbursement According To Client Approved Policies
- Disposition Including Interaction With Government And Regulatory Authorities
- Recalls And Withdrawal Management
- Specialized Solutions According To Manufacturer Return Policies

## Product Range

- OTC
- Controlled And Non-Controlled Rx
- Hazardous And Non-Hazardous

## Program Benefits

- Enables Client To Concentrate On Core Competencies
- Reduces Cost Of In-House Administration
- Full Track & Trace Serialization Throughout Reverse Distribution Process

# Reverse Distribution Channels

## Manufacturer Bulk Returns

- Manufacturers Notify WDSrx About A Bulk Waste Order
- WDSrx Arranges Transport If Required
- Upon Arrival At WDSrx, Technicians Inventory Each Item
- Client Is Notified Of Any Discrepancies
- With Client Approval, Products Enter The Destruction Process
- Certificate Of Destruction Is Issued After Products Are Converted
- Hazardous Or Non-Hazardous Destruction Log And Manifest Are Issued
- Controlled Substances (Schedule CII) Requires DEA Form 41 To Be Issued After Destruction Including Witness Statement

# Environmental Protection

The WDSrx Headquarters Facility Located In Boca Raton, FL Processed 378,380 Pounds Of Pharmaceutical Drug Products With Covanta Environmental Solutions In 2016 Creating 368 Megawatt Hours Of Electricity Able To Power 33 Homes For An Entire Year.

## Covanta Environmental Solutions

- WDSrx Partners With Covanta Environmental Solutions For Destruction Of Pharmaceutical Drug Products Including Controlled Substances (Schedules CII-CV)
- Covanta Facilities Convert Waste Received For Destruction Into Clean Electric Power Compared With Conventional Incineration Methods
- The Partnership Between WDSrx And Covanta Environmental Solutions Preserves The Environment, Generates Clean Energy And Prevents Diversion Of Pharmaceutical Drug Products

## Corporate Responsibility

- WDSrx Minimizes The Environmental Impact From Destruction Of Pharmaceutical Drug Products
- Sustainable Business Practices Are A Priority For WDSrx And For Partner Vendors

# Serialization/DSCSA

- Products Must Be Tracked Throughout The Reverse Logistics Process
- WDSrx Reverse Logistics Operations Are DSCSA-Compliant
- Ability To Document Product Recall Data To Item-level Detail Ahead Of 2023 Deadline
- DSCSA Compliance For Reverse Logistics Creates Savings In Time, Labor And Cost
- Recalls Currently Managed By Lot Level Will Be Targeted To Involve The Precise Individual Units Affected
- Track And Trace Capability To Access Records From Date And Location Of Original Sale



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